## Under One Roof Counts on Office Angels

If you've ever attended a tradeshow anywhere in the United States, you've probably walked all over Chris Hart's product. Don't apologize – he's happy you did it! At Under One Roof, their service is your success!

Carolyn Douglas, president, along with Chris and a team of 10 full-time employees make up the staff at Under One Roof Tradeshow Services, Inc., a Suwanee, Georgia-based company. Under One Roof rents millions of dollars worth of carpet to-thousands of companies that exhibit their products and services on tradeshow floors across America. The firm also provides contract labor to assist with the installation and dismantle of tradeshow exhibits in all major markets nationwide.

Under One Roof (<u>www.uoneroof.com</u>) is a perfect name for the company – it provides everything from solid color booth carpet, aisle coverings, custom made carpets, including corporate logos, and printed designs, to any imaginable array of floor covering. Not only does the company furnish carpet and labor direct to exhibitors at great value, the company's "green" initiative makes sure that the carpet and pad is recycled whenever possible.

As part of its strategic business plan the company wanted to create more demand for its labor services but that was difficult to do when Under One Roof's computer systems were set up to handle carpet rental – not additional services such as labor. The solution was to identify an easy and cost effective way to add the labor component to the company's proposals and contracts.

Knowing there was no in-house computer talent to create the solution Chris called his business mentor and executive coach, Adrian Bevan of Third Eye Management (<a href="www.thirdeyemanagement.com">www.thirdeyemanagement.com</a>), for help. Adrian referred Chris to Office Angels (OA), an Atlanta-based firm that provides "big business" talent for small business on an as needed basis.

Within a few days, an Office Angel was using her advanced computer programming skills to build the needed labor-specific functionality for Under One Roof's internal quote engine. With that element of the project complete, she now works with the company on an interim basis to keep the database updated.

Recently, Chris found himself in need of assistance when his bookkeeper left. Again, he turned to Office Angels for help. He liked his temporary Office Angel so much, he hired her full-time!

"Whenever we need help on the office support side of the house, we call Office Angels first," explained Chris. "Office Angels has helped us on specific projects and they've provided us with skilled help on an interim basis too. The Angels we have worked with were up to speed when they arrived and they added value the very first day. Hiring our Angel was an easy decision."

It's probably no surprise that Under One Roof found the skilled help it needed at Office Angels. After all, Office Angels provides every kind of assistance a small business could ever need.